

# CONTRACT



**KJRH**  
**3701 So. Peoria Ave.**  
**Tulsa, OK 74105**  
**(918) 743-2222**

And:

**Sadler Strategic Media**  
**12103 Viewcrest Road**  
**Studio City, CA 91604**

<u>Contract / Revision</u> 191052 /		<u>Alt Order #</u>
<u>Product</u> Yes on 792		
<u>Contract Dates</u> 09/26/16 - 11/07/16	<u>Estimate #</u> 1845	
<u>Advertiser</u> Yes on 792		<u>Original Date / Revision</u> 09/21/16 / 10/13/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KJRH	<u>Account Executive</u> Jenna Salmon	<u>Sales Office</u> EWS - Washing
<u>Special Handling</u>		
<u>Demographic</u> Adults 25-54		
<u>Agency Ref</u>	<u>Advertiser Ref</u>	<u>Product 1/2</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KJRH	09/26/16	11/07/16	M-F 6-7am News	6-7am		:30				NM	23	\$4,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/26/16	10/02/16	MTWTF--				3	\$200.00				
	Week:	10/03/16	10/09/16	MTWTF--				3	\$200.00				
	Week:	10/10/16	10/16/16	MTWTF--				4	\$200.00				
	Week:	10/17/16	10/23/16	MTWTF--				4	\$200.00				
	Week:	10/24/16	10/30/16	MTWTF--				4	\$200.00				
	Week:	10/31/16	11/06/16	MTWTF--				4	\$200.00				
	Week:	11/07/16	11/13/16	M-----				1	\$200.00				
N 2	KJRH	09/26/16	11/07/16	M-F Today Show	7-9am		:30				NM	26	\$5,850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/26/16	10/02/16	MTWTF--				3	\$225.00				
	Week:	10/03/16	10/09/16	MTWTF--				5	\$225.00				
	Week:	10/10/16	10/16/16	MTWTF--				4	\$225.00				
	Week:	10/17/16	10/23/16	MTWTF--				4	\$225.00				
	Week:	10/24/16	10/30/16	MTWTF--				4	\$225.00				
	Week:	10/31/16	11/06/16	MTWTF--				4	\$225.00				
	Week:	11/07/16	11/13/16	M-----				2	\$225.00				
N 3	KJRH	09/26/16	11/07/16	Live w/ Kelly & Michael	9-10am		:30				NM	29	\$3,770.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/26/16	10/02/16	MTWTF--				3	\$130.00				
	Week:	10/03/16	10/09/16	MTWTF--				5	\$130.00				
	Week:	10/10/16	10/16/16	MTWTF--				5	\$130.00				
	Week:	10/17/16	10/23/16	MTWTF--				5	\$130.00				
	Week:	10/24/16	10/30/16	MTWTF--				5	\$130.00				
	Week:	10/31/16	11/06/16	MTWTF--				5	\$130.00				
	Week:	11/07/16	11/13/16	M-----				1	\$130.00				
N 4	KJRH	09/26/16	11/07/16	Today Show II	10-11am		:30				NM	27	\$2,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/26/16	10/02/16	MTWTF--				3	\$100.00				
	Week:	10/03/16	10/09/16	MTWTF--				5	\$100.00				
	Week:	10/10/16	10/16/16	MTWTF--				4	\$100.00				
	Week:	10/17/16	10/23/16	MTWTF--				4	\$100.00				
	Week:	10/24/16	10/30/16	MTWTF--				5	\$100.00				
	Week:	10/31/16	11/06/16	MTWTF--				5	\$100.00				

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				1	\$100.00				
N 5	KJRH	09/26/16	11/07/16	M-F 11am-12pm News	11am-12pm		:30				NM	27	\$4,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/26/16	10/02/16	MTWTF--				3	\$150.00				
Week:		10/03/16	10/09/16	MTWTF--				5	\$150.00				
Week:		10/10/16	10/16/16	MTWTF--				4	\$150.00				
Week:		10/17/16	10/23/16	MTWTF--				4	\$150.00				
Week:		10/24/16	10/30/16	MTWTF--				5	\$150.00				
Week:		10/31/16	11/06/16	MTWTF--				5	\$150.00				
Week:		11/07/16	11/13/16	M-----				1	\$150.00				
N 6	KJRH	09/26/16	11/07/16	M-F 5-530pm News	5-530pm		:30				NM	25	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/26/16	10/02/16	MTWTF--				3	\$200.00				
Week:		10/03/16	10/09/16	MTWTF--				5	\$200.00				
Week:		10/10/16	10/16/16	MTWTF--				4	\$200.00				
Week:		10/17/16	10/23/16	MTWTF--				4	\$200.00				
Week:		10/24/16	10/30/16	MTWTF--				4	\$200.00				
Week:		10/31/16	11/06/16	MTWTF--				4	\$200.00				
Week:		11/07/16	11/13/16	M-----				1	\$200.00				
N 7	KJRH	09/26/16	11/07/16	The Tonight Show	1035-1135pm		:30				NM	21	\$6,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/26/16	10/02/16	MTWTF--				3	\$300.00				
Week:		10/03/16	10/09/16	MTWTF--				3	\$300.00				
Week:		10/10/16	10/16/16	MTWTF--				3	\$300.00				
Week:		10/17/16	10/23/16	MTWTF--				3	\$300.00				
Week:		10/24/16	10/30/16	MTWTF--				4	\$300.00				
Week:		10/31/16	11/06/16	MTWTF--				4	\$300.00				
Week:		11/07/16	11/13/16	M-----				1	\$300.00				
N 8	KJRH	10/03/16	11/07/16	Tuesday Prime A	7-8pm		:30				NM	2	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/03/16	10/09/16	-----				0	\$2,500.00				
Week:		10/10/16	10/16/16	-----				0	\$2,500.00				
Week:		10/17/16	10/23/16	-----				0	\$2,500.00				
Week:		10/24/16	10/30/16	-T-----				1	\$2,500.00				
Week:		10/31/16	11/06/16	-T-----				1	\$2,500.00				
Week:		11/07/16	11/13/16	-----				0	\$2,500.00				
N 9	KJRH	10/03/16	11/07/16	Tuesday Prime C	9-10pm		:30				NM	4	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/03/16	10/09/16	-----				0	\$2,500.00				
Week:		10/10/16	10/16/16	-T-----				1	\$1,250.00				
Week:		10/17/16	10/23/16	-T-----				1	\$1,250.00				
Week:		10/24/16	10/30/16	-T-----				1	\$1,250.00				
Week:		10/31/16	11/06/16	-T-----				1	\$1,250.00				
Week:		11/07/16	11/13/16	-----				0	\$2,500.00				
N 10	KJRH	10/03/16	11/07/16	Thursday Prime B	8-9pm		:30				NM	4	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/03/16	10/09/16	-----				0	\$2,500.00				
Week:		10/10/16	10/16/16	---T---				1	\$1,250.00				
Week:		10/17/16	10/23/16	---T---				1	\$1,250.00				
Week:		10/24/16	10/30/16	---T---				1	\$1,250.00				
Week:		10/31/16	11/06/16	---T---				1	\$1,250.00				
Week:		11/07/16	11/13/16	-----				0	\$2,500.00				

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S-				1	\$450.00				
Week:		11/07/16	11/13/16	-----				0	\$2,500.00				
N 16	KJRH	10/24/16	11/06/16	NBC Saturday Prime	7-10pm		:30				NM	2	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----S-				1	\$650.00				
Week:		10/31/16	11/06/16	-----S-				1	\$650.00				
N 17	KJRH	09/26/16	11/07/16	Sa 10-1035pm News	10-1035pm		:30				NM	6	\$2,520.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/26/16	10/02/16	-----S-				1	\$420.00				
Week:		10/03/16	10/09/16	-----S-				1	\$420.00				
Week:		10/10/16	10/16/16	-----S-				1	\$420.00				
Week:		10/17/16	10/23/16	-----S-				1	\$420.00				
Week:		10/24/16	10/30/16	-----S-				1	\$420.00				
Week:		10/31/16	11/06/16	-----S-				1	\$420.00				
Week:		11/07/16	11/13/16	-----				0	\$2,500.00				
N 18	KJRH	10/17/16	10/30/16	Su Today Show	7-8am		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/17/16	10/23/16	-----S				1	\$200.00				
Week:		10/24/16	10/30/16	-----S				1	\$200.00				
N 19	KJRH	10/17/16	11/06/16	Su 8-9am News	8-9am		:30				NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/17/16	10/23/16	-----S				1	\$200.00				
Week:		10/24/16	10/30/16	-----S				1	\$200.00				
Week:		10/31/16	11/06/16	-----S				1	\$200.00				
N 20	KJRH	09/26/16	11/06/16	Meet The Press	9-10am		:30				NM	6	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/26/16	10/02/16	-----S				1	\$300.00				
Week:		10/03/16	10/09/16	-----S				1	\$300.00				
Week:		10/10/16	10/16/16	-----S				1	\$300.00				
Week:		10/17/16	10/23/16	-----S				1	\$300.00				
Week:		10/24/16	10/30/16	-----S				1	\$300.00				
Week:		10/31/16	11/06/16	-----S				1	\$300.00				
N 21	KJRH	09/26/16	11/06/16	Su 10-11am News	10-11am		:30				NM	6	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/26/16	10/02/16	-----S				1	\$200.00				
Week:		10/03/16	10/09/16	-----S				1	\$200.00				
Week:		10/10/16	10/16/16	-----S				1	\$200.00				
Week:		10/17/16	10/23/16	-----S				1	\$200.00				
Week:		10/24/16	10/30/16	-----S				1	\$200.00				
Week:		10/31/16	11/06/16	-----S				1	\$200.00				
N 22	KJRH	09/26/16	11/06/16	Su 5-530pm News	5-530pm		:30				NM	6	\$2,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/26/16	10/02/16	-----S				1	\$450.00				
Week:		10/03/16	10/09/16	-----S				1	\$450.00				
Week:		10/10/16	10/16/16	-----S				1	\$450.00				
Week:		10/17/16	10/23/16	-----S				1	\$450.00				
Week:		10/24/16	10/30/16	-----S				1	\$450.00				
Week:		10/31/16	11/06/16	-----S				1	\$450.00				
<b>Totals</b>								<b>0.00</b>				<b>242</b>	<b>\$67,140.00</b>

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<u>Contract / Revision</u>	<u>Alt Order #</u>
191052 /	

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
<b>09/26/16 - 11/07/16</b>	Yes on 792	<b>1845</b>

<u>Advertiser</u>	<u>Original Date / Revision</u>
<b>Yes on 792</b>	09/21/16 / 10/13/16

<u>Time Period</u>	<u># of Spots</u>	<u>Gross Amount</u>	<u>Agency Comm.</u>	<u>Net Amount</u>
09/26/16 - 10/30/16	189	\$50,110.00	(\$7,516.50)	\$42,593.50
10/31/16 - 11/07/16	53	\$17,030.00	(\$2,554.50)	\$14,475.50
<b>Totals</b>	<b>242</b>	<b>\$67,140.00</b>	<b>(\$10,071.00)</b>	<b>\$57,069.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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